

## Quarterly Investment Review

### Q3 2024



Joseph Sirdevan, CFA  
Graham Anderson, CPA, CFA  
Kelvin Wong, CFA  
Colin Pearson, CFA  
Zohan Barkur  
Jun Chuah, CFA  
Hai Ho, CFA

*“The secret to successful investing is relatively simple. Figure out the value of something and then pay a lot less”*

- Joel Greenblatt, Gotham Partners

*“A good decision is one that a logical, intelligent and informed person would have made under the circumstances as they appeared at the time, before the outcome was known... The quality of a decision is not determined by its outcome”*

- Howard Marks, Oaktree.

With massive flows of money pursuing both indexing and index linked products, these passive strategies are now growing faster in size than active strategies. Active managers like Galibier (and Mr. Greenblatt above), make investment decisions based on their calculations of what a company is worth (intrinsic value) in comparison to observed market prices. On the other hand, index investors are not concerned about price or valuation, but rather index weight alone.

Which investment decision making process meets Mr. Mark’s test of a good decision?

- (1) A thoughtful, proactive determination of a company’s intrinsic value in comparison to its market price? (we say yes to #1)

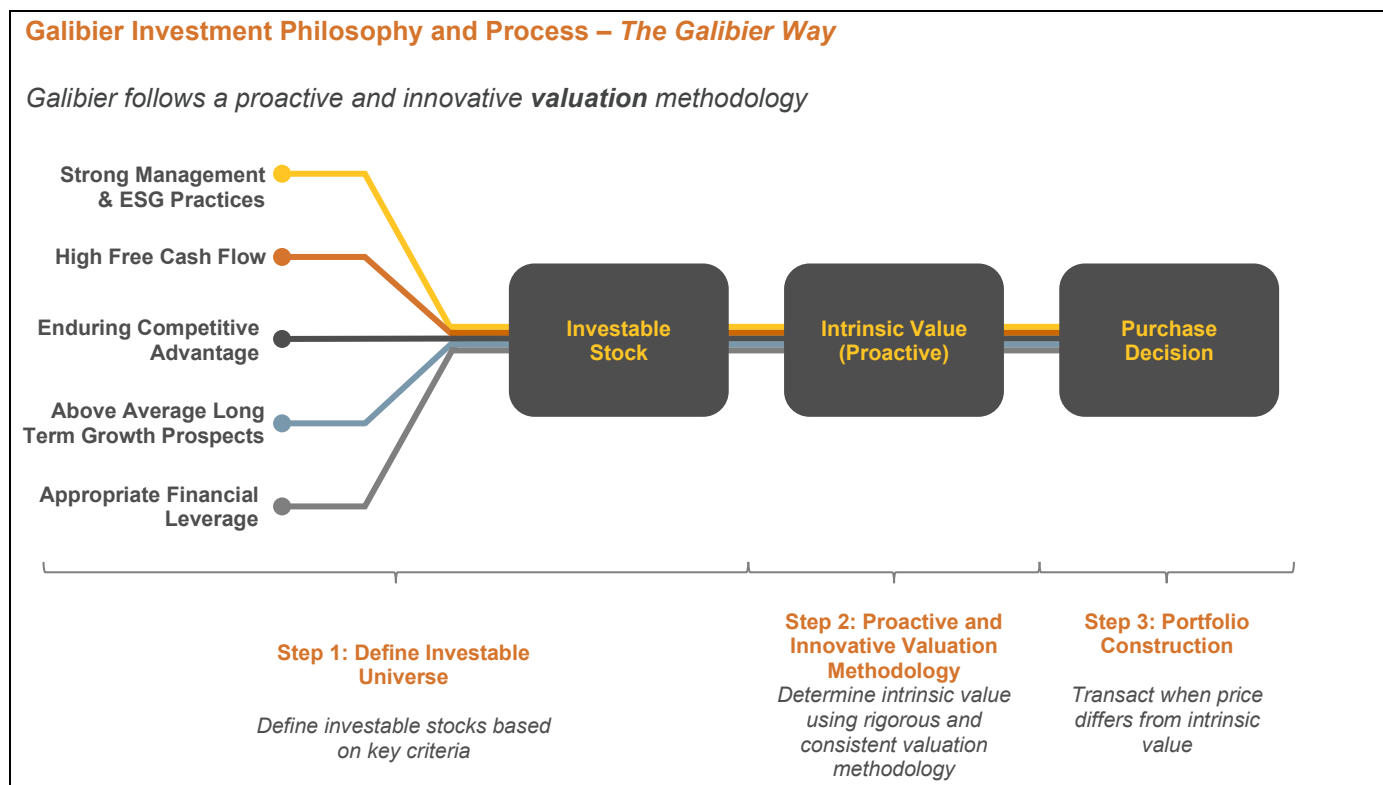
Or

- (2) An assumption that the market values every company 100% correctly all the time and then structure portfolios to exactly mirror the index based on the companies’ size? (we say no to #2)

Turning to market conditions in the quarter, the Bank of Canada continued with its rate cutting and, so far, has reduced interest rates by 0.75% (in three measured cuts). The U.S. Federal Reserve cut rates by 0.50% in one swoop with an indication that two more cuts may be possible by year end. The market responded in Canada with the S&P/TSX index up 10.5% in the quarter led higher by gold and financials. In the global markets, participation broadened out somewhat with the “Magnificent 7” cooling off, but returns were also strong globally rising 5%.

## Galibier Capital Management Ltd.

At Galibier we work hard to (1) derive a measure of intrinsic value for a universe of investable stocks and (2) transact when market prices offer opportunities. To paraphrase Warren Buffett “Price is what you pay. [Intrinsic] Value is what you get.” Thus, while we welcome price to earnings multiple expansions, what really drives increases in the future value of companies is higher future earnings. Our investment process seeks to identify and value future earnings power and balance sheet structure using reasonable expectations about future economic conditions and high discount rates.



## We Believe

- Companies have an intrinsic value that can be calculated
- Market prices do not always reflect intrinsic value
- Growth is a component of value
- Concentration is essential for generating alpha
- At some price, almost all stocks offer a value proposition
- Risk is the permanent loss of capital, not benchmark underperformance
- Investment companies should be independent and investor led
- The success of investment companies should be measured by the success of its clients
- An essential element towards investment success is to have a contrarian mindset... i.e. to be sanguine when others are discouraged and to be cautious when others are exuberant...

## Galibier Funds - Summary of Investment Results

Period ending: Sep30/2024	Since Inception (%)	10 Year (%)	5 Year (%)	3 Year (%)	1 Year (%)	Year-to-date (%)
<b>Galibier Canadian Equity Pool</b>						
(Inception date: Sep 27, 2012) (100% Canadian Equities)	10.6	8.5	10.2	7.9	23.1	15.7
S&P/TSX Composite Index (total return)	9.0	8.1	10.9	9.5	26.7	17.2
<b>Galibier Opportunities Fund</b>						
(Inception date: Oct 31, 2014) (generally 50%+ Canadian Equities)	9.6	N/A	9.8	9.3	22.2	15.1
S&P/TSX Composite Index (total return)	8.4	N/A	10.9	9.5	26.7	17.2
<b>Galibier Global Equity Pool</b>						
(Inception date: May 12, 2017) (Global Equities)	9.0	N/A	9.1	7.9	26.7	20.1
MSCI World Index (CAD) (Total Return)	11.2	N/A	13.5	11.4	32.3	21.8
MSCI World Equal Weighted Index (CAD) (Total Return)	7.1	N/A	8.8	6.4	25.6	15.7

Notes:

- i. Return figures are gross of fees.
- ii. Return figures are annualized for periods greater than 1 year.
- iii. The Funds' returns are not guaranteed, the values change frequently, and past performance may not be repeated.
- iv. Returns are presented only for periods during which Galibier has been registered as a portfolio manager.
- v. The investment objectives of the Galibier Canadian Equity Pool, Galibier Global Equity Pool, and the Galibier Opportunities Fund have not changed since the Funds' inception.
- vi. All returns of the Galibier Canadian Equity Pool prior to June 6, 2013 are related to Galibier's proprietary accounts, as Galibier's employees were the sole investors in the Funds during this period of time. Canadian securities administrators have expressed concerns regarding marketing returns for proprietary accounts as firms can employ different strategies and take greater risks when managing its own investments without a fiduciary duty to third party investors.
- vii. All returns of the Galibier Opportunities Fund prior to November 30, 2014 are related to Galibier's proprietary accounts, as Galibier's employees were the sole investors in the Funds during this period of time. Canadian securities administrators have expressed concerns regarding marketing returns for proprietary accounts as firms can employ different strategies and take greater risks when managing its own investments without a fiduciary duty to third party investors.
- viii. Performance presentation consistent with recommendations from FCLTGlobal "Institutional Investment Mandates: Anchors for Long-term Performance" [www.fcltglobal.org](http://www.fcltglobal.org)

Source: Galibier Capital Management Ltd, Bloomberg.

See Notes and Disclaimer at the end of this document for information about the returns and benchmarks.

## Galibier Canadian Equity Pool Summary of Results

Period ending: Sep30/2024	Since Sep27/12 (%)	10 Year (%)	5 Year (%)	3 Year (%)	1 Year (%)	Year-to-date (%)
<b>Galibier Canadian Equity Pool</b>	<b>10.6</b>	<b>8.5</b>	<b>10.2</b>	<b>7.9</b>	<b>23.1</b>	<b>15.7</b>

### Notes:

- i. Return figures are gross of fees.
- ii. Return figures are annualized for periods greater than 1 year.
- iii. The Funds' returns are not guaranteed, the values change frequently, and past performance may not be repeated.
- iv. Inception date of the fund is September 27, 2012.
- v. Returns are presented only for periods during which Galibier has been registered as a portfolio manager.
- vi. The investment objectives of the Galibier Canadian Equity Pool have not changed since the Funds' inception.
- vii. All returns of the Galibier Canadian Equity Pool prior to June 6, 2013 are related to Galibier's proprietary accounts, as Galibier's employees were the sole investors in the Funds during this period of time. Canadian securities administrators have expressed concerns regarding marketing returns for proprietary accounts as firms can employ different strategies and take greater risks when managing its own investments without a fiduciary duty to third party investors.
- viii. Performance presentation consistent with recommendations from FCLTGlobal "Institutional Investment Mandates: Anchors for Long-term Performance" [www.fcltglobal.org](http://www.fcltglobal.org)

Source: Galibier Capital Management Ltd, Bloomberg.  
See Notes and Disclaimer at the end of this document for information about the returns.

## Galibier Canadian Equity Pool

The investment objective of the Galibier Canadian Equity Pool is to achieve long-term capital appreciation through investments primarily in Canadian equity securities.

In Q3 2024, the Galibier Canadian Equity Pool generated a return of +6.7%. Since inception on September 27, 2012, the Canadian Pool's annualized return was +10.6% per year. At the end of the quarter, the active share<sup>3</sup> of the portfolio was 71%.

After the quarter end, on October 10<sup>th</sup>, TD Bank announced the resolution of its Anti Money Laundering (AML) Investigations. The important details of the resolution include a fine of US \$3.1B and an asset cap on its US banking operations. The fine was already provisioned for, but the asset cap was a worst-case scenario. Further information has emerged about the nature and severity of the money laundering activities that were enabled by TD's US banking unit. It has led us to conclude that the bank's future earnings and growth prospects are going to be worse than expected. As a result, our estimate of TD bank's intrinsic value has been reduced and we have significantly reduced our position in the bank subsequent to quarter end.

### Best performers during the quarter<sup>2</sup>

#### CANADIAN IMPERIAL BANK OF COMMERCE UP +29%

Canadian Imperial Bank of Commerce (CM) delivered another strong quarter, with the management team successfully executing their strategy. The bank

reported solid topline growth, no credit surprises, and strong performance from its Capital Markets segment, supported by ample liquidity with a CET1 ratio of 13.1%. Additionally, CM announced plans to buy back 20 million shares, representing approximately 2% of shares outstanding, a move that was positively received by the market.

#### WEST FRASER TIMBER UP +26%

Shares of West Fraser outperformed during the quarter, driven by an improving outlook for the lumber market. This was supported by industry-wide reductions in lumber capacity and expectations of lower interest rates, which are helping to drive a rebound in the U.S. housing market. We are also encouraged by the company's actions to increase shareholder returns during the quarter through share buybacks (1.1% of shares outstanding) and a 7% increase in dividends

#### AGNICO EAGLE MINES UP +22%

Gold prices surged by 13% over the quarter, reaching a new all-time high of over \$2,670 per ounce and Agnico's share price followed this upward trend. At current gold price levels, gold miners are highly profitable. We are encouraged by management's disciplined approach to capital allocation, prioritizing short-term debt repayment, returning capital to shareholders (primarily through dividends and opportunistic share buybacks), and selectively investing in portfolio exploration and optimization, particularly at Malartic and Detour Lake.

**CANADIAN TIRE CORP UP +21%**

In August, Canadian Tire reported strong Q2 results, executing well despite a weak consumer environment. Although same-store sales at Canadian Tire were down 5.5%, the company managed to grow EPS by 16%, driven by a strong focus on cost management and strategies to manage traffic without relying on deep promotional activity. As interest rates decline and the consumer environment improves, future sales growth is expected to translate directly into net income.

**Worst performers during the quarter<sup>2</sup>**

**BOYD GROUP SERVICES DOWN -20%**

Boyd Group Services Inc. (BYD) experienced a sell-off following the earnings report of LKQ Corporation, an Original Equipment Manufacturer (OEM) and aftermarket auto parts provider. LKQ attributed its Q2 revenue decline to a decrease in repairable claims in North America, which directly impacts BYD as customers delay repairs due to ongoing economic uncertainties. On a positive note, BYD's management indicated that negotiations with its insurance partners are progressing well. They are also using this period of reduced demand to reposition their Technician Development Program, aiming for better returns with newly trained technicians once market conditions stabilize. With a solid balance sheet and a Net Debt/EBITDA ratio of 2.2x, we believe BYD is well-positioned to navigate these challenges, offering significant growth opportunities through a combination of mergers and acquisitions, as well as greenfield and brownfield development initiatives.

**CENOVUS ENERGY DOWN -15%**

Cenovus Energy Inc. (CVE) experienced a downturn in the quarter primarily due to a decline in oil prices. West Texas Intermediate (WTI) crude began the quarter at \$81.50/bbl and decreased by 16%, ending at \$68.17. Following the quarter's end, WTI prices rebounded to \$77, and CVE's stock price has shown a corresponding recovery. During this period, Cenovus achieved its net debt target of \$4.0 billion. This milestone enables the company to commence returning 100% of its excess free funds flow to shareholders through dividends, variable dividends, and share buybacks. Galibier took advantage of the weakness in Cenovus' share price over the quarter, adding to the position at an average price of approximately \$22.40.

**AIR CANADA DOWN -8%**

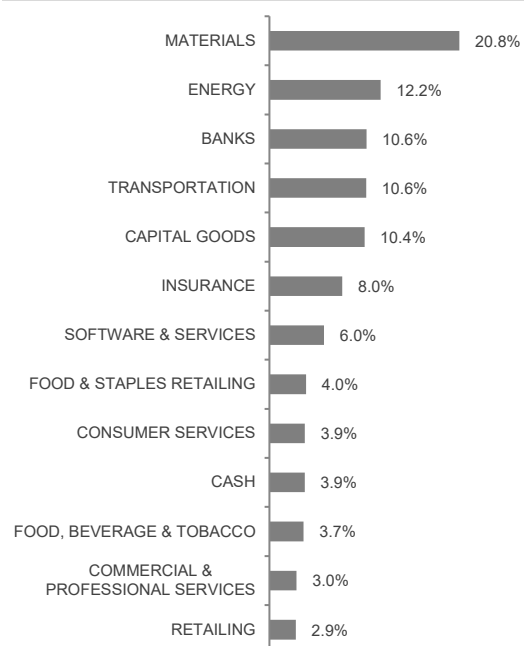
Shares of Air Canada underperformed during the quarter as the company reported weaker-than-

expected results and lowered its full-year guidance due to a softening demand environment and increased competitive pressures in the international market. Uncertainty surrounding pilot labor negotiations has also weighed on the stock. However, we believe these headwinds are temporary and continue to have confidence in Air Canada's strong competitive moat and future fleet growth plans. This positions the company well to improve its financial performance and initiate shareholder capital returns, including share repurchases and dividends over the coming years.

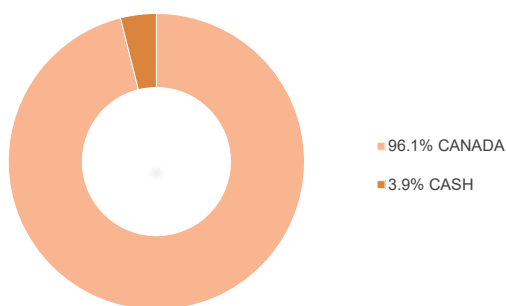
**Canadian Equity Pool Top Holdings (Sep30/2024)**

	Weight (%)
1. Toronto Dominion Bank	5.9
2. Agnico Eagle Mines Ltd	5.3
3. Nutrien Ltd	4.9
4. Canadian Imperial Bank of Commerce	4.7
5. WSP Global Inc	4.6
6. Canadian Pacific Kansas City Ltd	4.3
7. Cenovus Energy Inc	4.3
8. CCL Industries Inc	4.1
9. Manulife Financial Corp	4.0
10. Alimentation Couche-Tard Inc	4.0
<b>Total</b>	<b>46.1</b>

**Canadian Equity Pool Industry Split (Sep30/2024)**



**Canadian Equity Pool Geographic Split (Sep30/2024)**



**Buys & Sells**

During the quarter, we added to our positions in numerous names including Nutrien, Toronto-Dominion Bank, Canadian Natural Resources, Hudbay Minerals and Cenovus Energy among others.

We reduced our positions in West Fraser Timber, Canadian Tire Corp, WSP Global, CCL Industries, and Cargojet. Two positions were eliminated from the portfolio: Empire Co Ltd, and Royal Bank of Canada.

As a result of these transactions, the cash position increased to 3.9% from 0.9% at the end of the prior quarter.

**Canadian Equity Pool Dynamics (Sep30/2024)**

Measure	Canadian Pool	S&P/TSX Comp
Fwd 12M P/E	16.0x	15.5x
Dividend Yield	2.4%	2.9%
Number of Names	25	223
Active Share <sup>3</sup>	71%	-

Source: Galibier Capital Management Ltd, Bloomberg

## Galibier Opportunities Fund Summary of Results

Period ending: Sep30/2024	Since Oct31/14 (%)	5 Year (%)	3 Year (%)	1 Year (%)	Year-to-date (%)
<b>Galibier Opportunities Fund</b>	<b>9.6</b>	<b>9.8</b>	<b>9.3</b>	<b>22.2</b>	<b>15.1</b>

### Notes:

- i. Return figures are gross of fees.
- ii. Return figures are annualized for periods greater than 1 year.
- iii. The Fund's returns are not guaranteed, the values change frequently and past performance may not be repeated.
- iv. Inception date of the fund is October 31, 2014.
- v. Returns are presented only for periods during which Galibier has been registered as a portfolio manager.
- vi. The investment objectives of the Galibier Opportunities Fund have not changed since the Funds' inception.
- vii. All returns of the Galibier Opportunities Fund prior to November 30, 2014 are related to Galibier's proprietary accounts, as Galibier's employees were the sole investors in the Funds during this period of time. Canadian securities administrators have expressed concerns regarding marketing returns for proprietary accounts as firms can employ different strategies and take greater risks when managing its own investments without a fiduciary duty to third party investors.
- viii. Performance presentation consistent with recommendations from FCLTGlobal "Institutional Investment Mandates: Anchors for Long-term Performance" [www.fcltglobal.org](http://www.fcltglobal.org)

See Notes and Disclaimer at the end of this document for information about the returns.  
Source: Galibier Capital Management Ltd, Bloomberg.

## Galibier Opportunities Fund

The investment objective of the Galibier Opportunities Fund is to achieve long-term capital appreciation by investing in a portfolio of long and short investments comprised primarily of equity securities.

In Q3 2024, the Galibier Opportunities Fund generated a return of +6.5%. Since its inception on October 31, 2014, the fund has provided an annual return of +9.6%.

### Best performers during the quarter<sup>2</sup>

#### CANADIAN IMPERIAL BANK OF COMMERCE UP +29%

Canadian Imperial Bank of Commerce (CM) delivered another strong quarter, with the management team successfully executing their strategy. The bank reported solid topline growth, no credit surprises, and strong performance from its Capital Markets segment, supported by ample liquidity with a CET1 ratio of 13.1%. Additionally, CM announced plans to buy back 20 million shares, representing approximately 2% of shares outstanding, a move that was positively received by the market.

#### INTERFOR CORP UP +23%

Shares of Interfor outperformed during the quarter, driven by an improving lumber market outlook, supported by industry-wide capacity reductions and expectations of lower interest rates, which are helping to fuel a rebound in the U.S. housing market. We are encouraged by management's actions, including curtailing production, reducing capital expenditures,

and monetizing forest tenures, to navigate near-term challenges. We believe Interfor is well-positioned to benefit from a recovery in the U.S. housing market.

#### NIKE INC UP +16%

Nike's stock rallied strongly after the company announced that veteran executive Elliott Hill will become CEO, replacing John Donahoe on October 14th. Mr. Hill brings 32 years of experience at Nike, including leadership roles in Commercial and Marketing operations. This move, long awaited by investors, reflects the board's desire for radical changes at the top to revitalize Nike's brand image, innovation platform, and growth trajectory. While it may take time for the new CEO to implement his strategy, there is optimism that Nike will reinstate feedback loops to better understand changing customer preferences and clear out outdated products to make room for new innovations.

#### DIAGEO PLC UP +12%

The alcohol industry's COVID-related downturn appears to be improving, with demand in the U.S., Diageo's largest market, stabilizing after a period of overconsumption. Diageo continues to gain market share, and despite being the largest spirits company in the world, it holds only a 10% share of the market. This leaves significant room for Diageo to continue growing both organically and through acquisitions. As the industry returns to growth, we expect Diageo to achieve over 5% revenue growth and nearly 10% EPS growth. Trading at 19 times earnings, Diageo is

currently valued at a significant discount compared to its historical average and high-quality consumer staples peers

**Worst performers during the quarter<sup>2</sup>**

**CENOVUS ENERGY WARRANTS DOWN -22%**

Cenovus Energy (CVE) warrants experienced a downturn in the quarter primarily due to a decline in oil prices. West Texas Intermediate (WTI) crude began the quarter at \$81.50/bbl and decreased by 16%, ending at \$68.17. Following the quarter's end, WTI prices rebounded to \$77, and CVE's stock price has shown a corresponding recovery. During this period, Cenovus achieved its net debt target of \$4.0 billion. This milestone enables the company to commence returning 100% of its excess free funds flow to shareholders through dividends, variable dividends, and share buybacks.

**MEG ENERGY DOWN -13%**

Similar to Cenovus, the primary factor contributing to MEG Energy's (MEG) downturn in the quarter was the decline in oil prices. WTI started the quarter at \$81.50 per barrel but fell by 16%, ending the quarter at \$68.17. However, after the quarter ended, WTI rebounded to \$77, and MEG's stock price has also recovered. Additionally, MEG recently announced that it had reached its long-term debt target, freeing up cash flow for share buybacks and dividends.

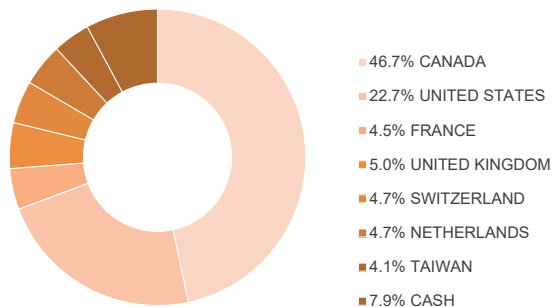
**PROSHARES ULTRAPRO SHORT QQQ ETF DOWN -14%**

The Proshares Ultrapro Short QQQ (SQQQ) is an ETF that offers an inverse return to that of the Nasdaq Composite Index, except it is three times levered. So, if the Nasdaq Composite falls 1%, the SQQQ rises 3%. We only own this product in our Opportunities Fund, where it provides a hedge against what we believe is the highly speculative and overvalued Nasdaq market. We have opportunistically traded around this position in the quarter.

**Opportunities Fund Largest Positions (Sep30/2024)**

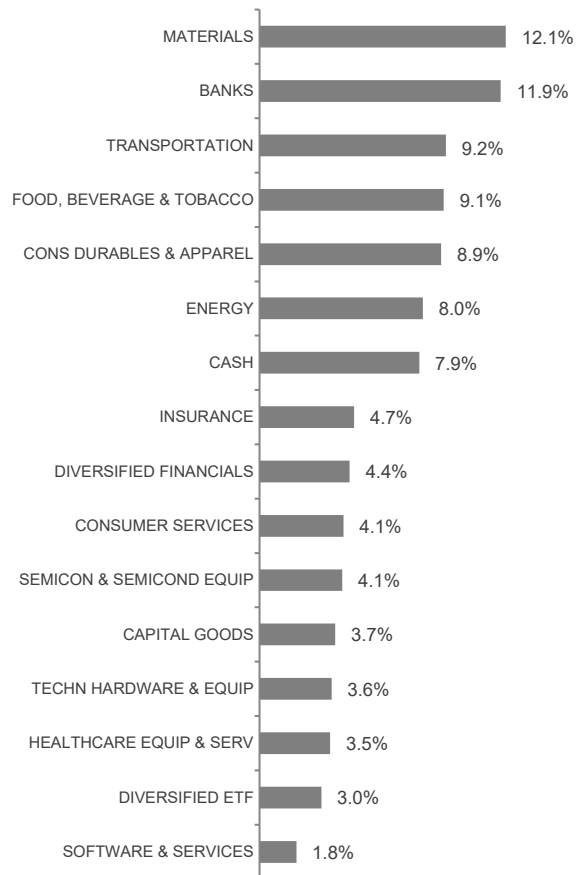
Long positions	Weight (%)
1. Canadian Imperial Bank of Commerce	7.2
2. Air Canada	5.2
3. MEG Energy Corp	4.9
4. Diageo PLC	4.9
5. Chubb Ltd	4.7
6. ING Groep NV	4.7
7. Interfor Corp	4.7
8. Hudbay Minerals Inc	4.6
9. LVMH Moet Hennessy Louis Vuitton	4.5
10. Nike Inc	4.5
<b>Total</b>	<b>49.9</b>

**Geographic Split (Sep30/2024)**





**Industry Split (Sep30/2024)**



a relatively low-cost gold producer (AISC of approximately \$1,050), its operations in a stable jurisdiction, and its healthy balance sheet position the company well to benefit from the current strong gold pricing environment. Additionally, Torex is expected to reach a free cash flow (FCF) inflection point in 2025, with projections of generating around \$300 million in FCF (at current spot gold prices), which should support shareholder capital returns.

**ZIMMER BIOMET HOLDINGS**

Zimmer, the global leader in hip and knee replacements, is currently in its best position in years. The late 2010s were challenging for Zimmer, as the company faced severe scrutiny from the FDA due to a lack of oversight in manufacturing, which limited its R&D capabilities. Now, more than four years after resolving these FDA issues, Zimmer has significantly improved its product launches, catching up with and in some cases, surpassing its competitors. This is expected to drive accelerated revenue growth of 5%+ and near double-digit EPS growth. Additionally, we acquired this defensive, high-moat business at just 13 times earnings.

**Opportunities Fund Dynamics (Sep30/2024)**

Measure	Opportunities Fund	S&P/TSX Comp
Fwd 12M P/E	15.6x	15.5x
Dividend Yield	1.8%	2.9%
Number of Names	22	223

**Buys & Sells**

During the quarter, we added two new names to the portfolio: Torex Gold Resources, and Zimmer Biomet Holdings.

In addition, we added to our position Hudbay Minerals, Proshares Ultrapro Short ETF, Cenovus Energy Warrants, MEG Energy, and Air Canada among others.

We reduced our positions in Cargojet and Interfor Corp. Four positions were eliminated from the portfolio: Target Corp, Savaria Corp, Generac Holdings, and Canadian Pacific Kansas City.

**New Buys:**

**TOREX GOLD RESOURCES**

Torex is a Canadian-based gold producer that owns and operates the Morelos Complex, located 180 km southwest of Mexico City. We believe that its status as

## Galibier Global Equity Pool Summary of Results

Period ending: Sep30/2024	Since May12/17 (%)	5 Year (%)	3 Year (%)	1 year (%)	Year-to- date (%)
<b>Galibier Global Equity Pool</b>	<b>9.0</b>	<b>9.1</b>	<b>7.9</b>	<b>26.7</b>	<b>20.1</b>

### Notes:

- i. Return figures are gross of fees.
- ii. Return figures are annualized for periods greater than 1 year.
- iii. The Fund's returns are not guaranteed, the values change frequently and past performance may not be repeated.
- iv. Inception date of the fund is May 12, 2017.
- v. The investment objectives of the Galibier Global Equity Pool have not changed since the Funds' inception.
- vi. Returns are presented only for periods during which Galibier has been registered as a portfolio manager.
- vii. Performance presentation consistent with recommendations from FCLTGlobal "Institutional Investment Mandates: Anchors for Long-term Performance" [www.fcltglobal.org](http://www.fcltglobal.org)

Source: Galibier Capital Management Ltd, Bloomberg.

See Notes and Disclaimer at the end of this document for information about the returns.

## Galibier Global Equity Pool

The investment objective of the Galibier Global Equity Pool is to achieve long-term capital appreciation through investments primarily in equity securities of companies located around the world.

In Q3 2024, the Galibier Global Equity Pool generated a return of +6.7%. Since inception on May 12, 2017, the Global Pool's annualized return was +9.0% per year. At the end of the quarter, the active share<sup>3</sup> of the portfolio was 86%.

### Best performers during the quarter<sup>2</sup>

#### SHIMANO INC UP +21%

Shimano, the world's leading manufacturer of precision components for both cycling and fishing reels, appears to have finally emerged from a period of working down global inventories in its end markets. Looking ahead, the company's prospects seem bright, with a favorable pricing environment, an innovation-rich product line, and a potential upgrade cycle driven by the adoption of disc brakes. We took advantage of the share price strength to slightly reduce our position.

#### NIKE INC UP +16%

Nike's stock rallied strongly after the company announced that veteran executive Elliott Hill will become CEO, replacing John Donahoe on October 14th. Mr. Hill brings 32 years of experience at Nike, including leadership roles in Commercial and Marketing operations. This move, long awaited by investors, reflects the board's desire for radical changes at the top to revitalize Nike's brand image, innovation platform, and growth trajectory. While it

may take time for the new CEO to implement his strategy, there is optimism that Nike will reinstate feedback loops to better understand changing customer preferences and clear out outdated products to make room for new innovations.

#### ROCHE HOLDINGS UP +14%

We bought Roche because we believed the growth from their existing portfolio was strong enough to deliver high single-digit earnings growth with limited risk, and that the market was undervaluing this potential. During the quarter, Roche surprised investors with strong data on their weight loss drugs, which could position them as superior to Ozempic and Zepbound, making them best in class. Additionally, Roche's relatively new CEO, Thomas Schinecker, outlined his vision for the company at their investor day, highlighting the potential for a significantly higher output of high-value medicines from their pipeline.

#### WABTEC CORP UP +14%

Wabtec reported strong Q2 results, fueled by high demand for its rail car braking systems and increased deliveries of locomotive modernizations. The company has initiated a three-year program aimed at generating savings and improving margins by phasing out some of its lower-margin products. As a result, net margins are expected to increase significantly, rising from the current 12% to around 14-15%. During the quarter, Wabtec also repurchased shares, bringing the total share count reduction to nearly 10% over the past few years.

**Worst performers during the quarter<sup>2</sup>**

**ALPHABET INC DOWN -10%**

During the quarter, the FTC suggested that Alphabet's practice of paying to be the default search engine on Apple and Samsung devices should potentially be stopped. Additionally, the DOJ may recommend that Alphabet be broken up. We are not concerned about the FTC's suggestion, as we believe Alphabet would lose only a small share of search, which would be more than offset by the savings from no longer paying Apple and Samsung. The potential breakup of Alphabet also appears manageable, as we believe the company is currently valued with a conglomerate discount due to the diversity of its businesses. At 18 times 2025 earnings, we see decent upside for Alphabet.

**MICROSOFT DOWN -5%**

Microsoft reported a mixed quarter as macroeconomic weakness and continued capacity constraints slowed non-AI Azure growth. However, we expect these capacity issues to ease by the second half of FY25, with strong demand driving Azure acceleration in the latter part of FY25. Additionally, GitHub Copilot has proven to be much larger than investors anticipated, and early signs of AI adoption are emerging with Copilot for Microsoft 365. Despite significant capital expenditures in generative AI capabilities, Microsoft's operating margin was impacted by less than 100 basis points, highlighting the strength of its business model and management's confidence in the company's future growth potential.

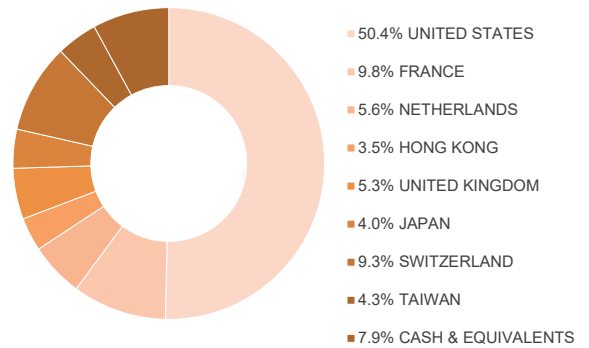
**LVMH MOET HENNESSY DOWN -1%**

The world's largest luxury goods company has assembled an incredible portfolio of leading brands, including Louis Vuitton, Dior, and Bulgari. We expect this aggregation of brands to be sustained through further acquisitions. The stock did sell off over the quarter, likely due to continued slowness in China and concerns about the U.S. and Western Europe slowing in 2024. Over the year, we have substantially increased our weight in the name to 5.9% of the portfolio, boosting it to become one of our largest global positions.

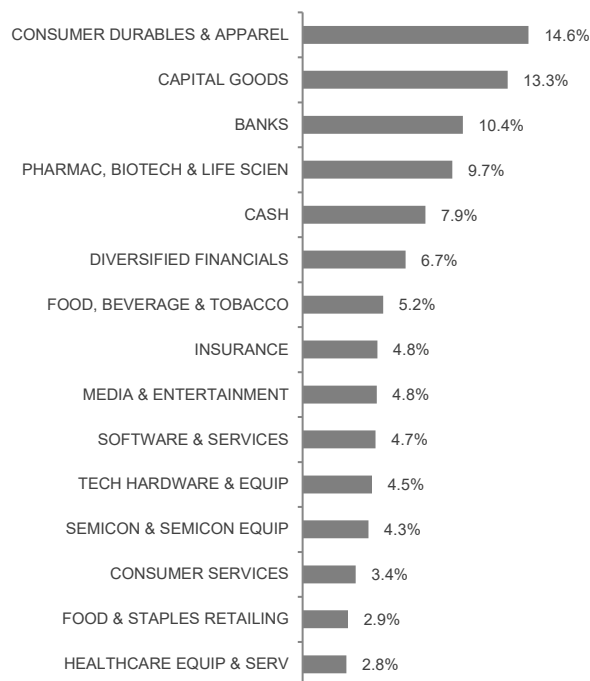
**Global Equity Pool Top Holdings (Sep30/2024)**

	Weight (%)
1. Berkshire Hathaway Inc.	6.7
2. LVMH Moet Hennessy Louis Vuitton Se	5.9
3. ING Groep NV	5.6
4. Wabtec Corp	5.5
5. Thermo Fisher Scientific Inc	5.3
6. Diageo PLC	5.2
7. Chubb Ltd	4.8
8. Alphabet Inc	4.8
9. JPMorgan Chase & Co	4.7
10. Microsoft Corp	4.7
<b>Total</b>	<b>53.2</b>

**Global Equity Pool Geographic Split (Sep30/2024)**



**Global Equity Pool Industry Split (Sep30/2024)**



**Global Equity Pool Dynamics (Sep30/2024)**

Measure	Global Pool	MSCI World
Fwd 12M P/E	20.1x	19.6x
Dividend Yield	1.5%	1.8%
Number of Names	20	1,410
Active Share <sup>3</sup>	86%	-

Source: Galibier Capital Management Ltd, Bloomberg.

**Buys & Sells**

During the quarter, we added one new name to the portfolio: Zimmer Biomet Holdings.

In addition, we added to our position in Taiwan Semiconductor, Nike, Greenbrier Companies, and Wabtec Corp.

We reduced our positions in Target, Shimano Inc, Roche Holdings, JPMorgan and Apple. One position was eliminated from the portfolio: Generac Holdings.

As a result of these transactions, the cash and equivalents position decreased to 7.9% from 8.8% at the end of the prior quarter.

**New Buys:**

**ZIMMER BIOMET HOLDINGS**

Zimmer, the global leader in hip and knee replacements, is currently in its best position in years. The late 2010s were challenging for Zimmer, as the company faced severe scrutiny from the FDA due to a lack of oversight in manufacturing, which limited its R&D capabilities. Now, more than four years after resolving these FDA issues, Zimmer has significantly improved its product launches, catching up with and in some cases, surpassing its competitors. This is expected to drive accelerated revenue growth of 5%+ and near double-digit EPS growth. Additionally, we acquired this defensive, high-moat business at just 13 times earnings.

## Notes:

1. *When evaluating the performance of any investment, it is important to compare it against an appropriate benchmark in order to make an informed assessment of the account's performance based on its investment strategy. Galibier utilizes broad market indexes such as the S&P/TSX Composite index for this purpose as it is a well-known index and is most likely to resemble the investment strategy of the accounts. It is important to note that benchmarks do not include operating charges and transaction charges as well as other expenses related to the account's investments, which may affect its performance.*

*The S&P/TSX Composite is an unmanaged index of common stocks. Its performance is considered representative of the performance of the Canadian market. The index returns do not take into account any fees and expenses. The returns of the S&P/TSX Composite are provided for reference purposes to show how the performance of the fund fared relative to the market as a whole. The composition of the holdings of the fund and the index vary, because the holdings of the fund are comprised of individual equities selected on the basis of the fund's investment objectives and strategies.*

2. *Performance % represents the percentage return to the pool during the most recent quarter and includes the impact of market price changes, buys, sells, and dividends (if any).*
3. *Active share: a measure of the percentage of stock holdings in a portfolio that differ from the benchmark index. Data source: Bloomberg.*

**Disclaimer**

Galibier Capital Management Ltd. ("Galibier") is registered with the Ontario Securities Commission as a Portfolio Manager, Investment Fund Manager and Exempt Market Dealer, with the British Columbia Securities Commission as a Portfolio Manager, with the Nova Scotia Securities Commission as a Portfolio Manager, with the Autorité des Marchés Financiers in Quebec as a Portfolio Manager and Investment Fund Manager, with the Alberta Securities Commission as a Portfolio Manager, with the Financial Services Regulation Division Department of Service NL in Newfoundland & Labrador as a Portfolio Manager and Investment Fund Manager, and with the Financial and Consumer Affairs Authority of Saskatchewan as a Portfolio Manager. This summary does not constitute an offer to sell or buy any securities and does not constitute investment advice. All information and opinions as well as any figures indicated herein are subject to change without notice.

The Galibier Canadian Equity Pool, the Galibier Global Equity Pool and the Galibier Opportunities Fund (the "Funds") are available to accredited investors as that term is defined under Canadian securities legislation. An investment in the Funds will involve significant risks due, among other things, to the nature of the Funds' investments.

All return figures for the Funds are gross of fees. Indicated rates of return are historical returns, including changes in security value and reinvestment of all distributions and does not take into account any applicable income taxes payable by any security holder that would have reduced returns.

The Funds' returns are not guaranteed, the values change frequently and past performance may not be repeated.